

From the Compliance Corner:

by Bill Morris

Keeping Track of Testing

At the McAllen office, I keep track of annual line & line leak detector testing, tank testing, individual line test or leak detector test on a database from all of our offices that do testing. For those locations that an annual line & line leak detector test is due for example:



1. I call the owner a month ahead to let them know that they are due for the annual test and get it scheduled for them.
2. In addition, if they wish, I fax the test results directly to them for their records even though a copy of the test is usually sent with the bill which they may not always see.
3. For some of our clients, if the facility has a Veeder-Root ATG, a printout is obtained to verify that the ATG is functioning properly. If it is not, we let the owner know so the problem can be fixed. Experience has shown that sometimes owners don't pay attention to the ATG printouts which shows a problem, until the TCEQ pays a visit.

How repeat business is generated – Many owners and operators of UST systems do not keep track of the date when the annual testing is due. By reminding them that testing is due and scheduling it for them, they will be in compliance with TCEQ requirements and this generates more business for PSI. For some of our major clients, all the test scheduling is done automatically and I send them the test results with a printout from our database that shows their locations, when testing has been done & due. Newly added this year to the database is the TCEQ Facility ID # for quick reference.

Be sure and let our new clients know about this additional tracking service and how it can make things easier for them and meet annual testing requirements by the TCEQ.